RÉPUBLIQUE FRANÇAISE
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Ifremer

# CONSULTATION LETTER

## Electro-mechanical cable

N° 261000208

**Deadline for submission of bids : 30/11/2026**

**HOW TO OBTAIN THE TENDER DOCUMENTS**

**The tender documents can be downloaded from the following website :**
**https://www.marches-publics.gouv.fr/**

**IFREMER**
1625 route de Sainte Anne
29280 Plouzané

# 1. Object of the consultation

## 1.1. Object of the consultation

The purpose of this contract is to supply a electro-mechanical cable for installation on board the vessel THALASSA.

The supply of this electro-mechanical cable is intended to ensure that the vessel remains operational for hydrographic survey activities conducted at immersion depths exceeding 4,500 metres. This project is essential to ensuring the safety and performance of the scientific instruments deployed underwater at the end of this cable.

## 1.2. Procurement procedure

The procurement procedure selected is the adapted procedure, pursuant to articles R2123-1 1° and R2123-4 of the French Public Procurement Code.

## 1.3. General Administrative conditions (CCAG)

This contract shall be governed by the General Administrative Conditions applicable to Public contracts for ordinary Supplies and Services (CCAG-FCS), dated 30 March 2021.

# 2. Organisation of the procurement procedure

## 2.1. Content of the tender

Candidates interested in this procurement procedure shall submit a tender comprising the following documents :

- the completed, dated and signed Special terms and Conditions worth act of commitment (STC) ;
- a detailed quotation for the services, including manufacturing, factory testing and shipping, specifying the delivery lead times ;
- a technical proposal.

The tender shall be quoted in euros. Where a tender is submitted in another currency, the contracting authority shall apply, for the purpose of comparing tenders, the official exchange rates published by the French Treasury Directorate General (Direction générale du Trésor) on the tender submission deadline. These exchange rates indicate the equivalent value of foreign currencies in euros.

## 2.2. Alternative tenders

Alternative tenders are not permitted.

## 2.3. Negotiations

Following the evaluation of the proposals, the contracting authority reserves the right to conduct one or more rounds of negotiations with the candidate(s) whose proposals are considered the most satisfactory in light of the evaluation criteria.

Negotiations may cover all aspects of the tender, including both technical and financial aspects.

Where applicable, the outcome of the negotiations shall be formalised through a final clarification and adjustment process with the selected candidate prior to contract award notification.

The contracting authority reserves the right to award the contract directly, without conducting negotiations.

## 2.4. Division into lots

This contract is not divided into lots, given the nature of the services, which constitute a single homogeneous whole that cannot be subdivided.

## 2.5. Validity period of tenders

Tenders shall remain valid for a period of 180 days from the deadline for submission of tenders.

# 3. Evaluation of tenders

The tenders shall be evaluated on the basis of the following criteria :

- **Price of the services : 50 %**

The price score (NP) shall be calculated on the basis of the total amount excluding VAT stated in the STC, which serves as the contract commitment document.

The maximum score of 20 points shall be awarded to the candidate submitting the lowest total amount. The scores awarded to the other candidates shall be calculated using the following formula :

**NP = 20 × (Lowest total amount excluding VAT / Total amount of the tender being evaluated)**

- **Technical quality of the tender : 40%**

The tender shall be assessed according to the following sub-criteria :

| Sub-criteria | Score |
|---|---|
| **Sub-criterion 1 :** Compliance of the cable with the required geometric, mechanical and electrical specifications | **/10** |
| **Sub-criterion 2 :** Optimisation of the proposed cable design to maximise linear mass, Safe Working Load and Minimum Breaking Load while maintaining a constant cable diameter | **/10** |
| **Sub-criterion 3 :** The candidate's experience in manufacturing steel electro-mechanical cables used by oceanographic research fleets or in the offshore industry | **/10** |

**The score awarded for the technical quality of the tender shall be converted to a score out of 20 before being weighted.**

- **Environmental quality of the tender : 10%**

| Sub-criteria | Score |
|---|---|
| **Sub-criterion 1 :** Use of recycled materials incorporated into the supplied products | **/10** |
| **Sub-criterion 2 :** Recovery and recycling of waste generated in connection with the services | **/10** |
| **Sub-criterion 3 :** Logistical optimisation of deliveries | **/10** |

**The score awarded for the environmental quality of the tender shall be converted to a score out of 20 before being weighted.**

## 4. Prevention of conflicts of interest and corruption risks

The candidate shall undertake to inform the Ifremer of any situation that could give rise to a conflict of interest.

A conflict of interest shall mean any situation in which a person involved in the conduct of the procurement procedure, or who may influence its outcome, has, directly or indirectly, a financial, economic or other personal interest that could compromise their impartiality or independence in the context of the procurement procedure.

## 5. Submission of tenders

Paper submissions are not permitted.

Tenders must be submitted electronically via the following website :

**https://www.marches-publics.gouv.fr/**

Any tender not submitted through PLACE (the French Public Procurement Platform) shall not be considered.

## 6. Documents to be provided by the successful candidate

In order to proceed with the notification of the contract, the successful candidate shall be required to provide the following certificates and supporting documents :

- a nominative list of foreign employees subject to work authorisation requirements ;
- a valid certificate of compliance with social security obligations ;
- a valid certificate confirming compliance with tax obligations ;
- valid professional indemnity and public liability insurance certificates ;
- proof of the signatory's authority to sign (delegation of signature, Kbis extract).

If the highest-ranked candidate is unable to provide the documents demonstrating compliance with its administrative and tax obligations, the contract may be awarded to the next-ranked candidate.